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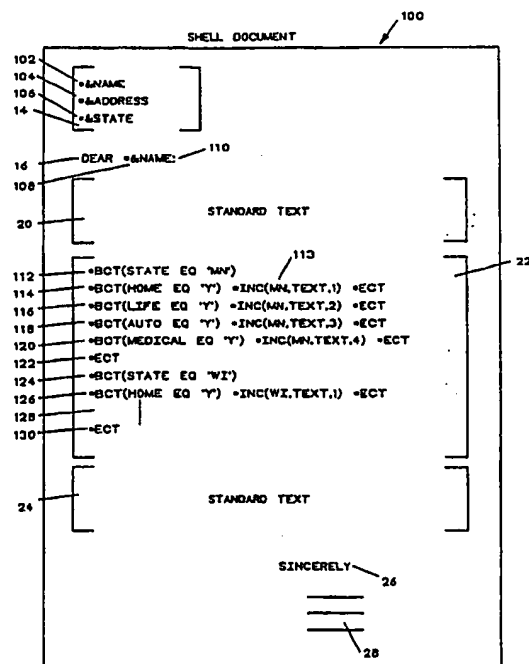
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Shell document with variable document commands.

An improved technique for inserting variable text or images into shell documents (150) to produce complex reports and form letters. This technique greatly simplifies the control structure used to insert the variable data and makes the maintenance and updating of shell documents much easier. To accomplish this, shell documents have common text (20, 24) and at least one variable document command (152). Variable document commands are permitted to have variable fields (154, 156, 158). In this way, variable text or images may be inserted based upon reference to variables stored in variable fields without the need to use conditional instructions in the shell document.



**FIG. 4**  
(PRIOR ART)

## SHELL DOCUMENT WITH VARIABLE DOCUMENT COMMANDS

The subject invention relates generally to word processing systems, and more particularly, relates to word processing systems for preparation of a number of personalized copies of form documents.

The use of computer and data processing equipment directed to word processing applications is well known in the art. Such systems provide the capability to merge text with data to create complex reports and mass mailings. Millions of letters, for example, are mailed every day which use a form or shell letter combined with inserted data (e.g., name and address).

U.S. Patent No. 4,085,445, teaches a word processing system, which interleaves the printing of letters and envelopes to simplify and speed up mass mailings. In the preferred mode, the data to be inserted is name and address information.

Merging of other data is shown in U.S. Patent No. 4,454,576. However, this reference is primarily directed to a technique for reducing report generation commands to machine dependent language for transliteration between various operator languages.

The IBM 5520 Administrative System is well known as a current system having a powerful capability to create mass mailings and very complex reports. To perform these applications, a document called a Merge Control Document (MCD) is used combined with data from a text file. The MCD will commonly also be called "shell document" herein.

Creation of an MCD or shell document is disclosed in IBM Technical Disclosure Bulletin, Volume 28, Number 12, pages 5642-5643, dated May, 1986, and entitled "Method to Merge Table Data Using One-Cell Table Objects". This technique is useful for generating form letters with specific variable data inserted.

The generation of complex documents of the type described herein is discussed in IBM Technical Disclosure Bulletins:

1) Volume 29, Number 1, pages 406-407, dated June, 1986, entitled "Improved Technique for Printing Multi-Copy Documents";

2) Volume 29, Number 6, pages 2387-2389, dated November, 1986, entitled "Word Processor Having Conditional Text Printing for Mass Mailings"; and,

3) Volume 30, Number 5, pages 184-188, dated October, 1987, entitled "Enhanced Technique for Merging Data from a Second Document".

Each of these teach the use of the IBM DisplayWrite\_\_ Text Instructions to generate such documents. However, these techniques require substantial complexity in the drafting, maintenance and modification of the MCD or shell document.

The present invention provides a much simpler

technique for creating documents that can be used in combination with data to create complex reports and mass mailings. The person creating these documents does not need to understand the concepts of or be able to use a pseudo-programming language. Maintenance and enhancement of the applications can be easily accomplished without fear of ruining the entire application.

To create such documents, the operator defines a shell document. A shell document has common text and at least one document command. Document commands can be either fixed document commands or variable document commands. Fixed document commands are known in the prior art. The present invention teaches variable document commands. Each variable document command has at least one field. The field can be either a variable field or a constant field. Variable fields have a first variable for specifying a table and a second variable for specifying a position within the table where variable data is located. The variable document command can be any command that affects the formatting of a document. Besides include text and include image, other possible variable document commands could be conditional text command (if/then/else), skip lines command, change font command, etc.

This invention makes use of the constant and variable fields in combination with (actually embedded inside) variable document commands to provide the ability to do MCD-type logic within a shell document.

One object of the present invention is to greatly simplify the process of creating and maintaining complex reports and documents.

A second object of the present invention is to provide the capability to expand the concept of variable document commands to other fixed document commands.

A further object of the present invention is to provide a system wherein variable or constant fields may be embedded into variable text document commands, such that the variable fields of the variable document commands may be from a data file.

A further object of the present invention is to provide a system wherein variable document command fields may be modified by changing the data file rather than the variable document command.

These and further objects of the present invention will become apparent from the following description of the preferred embodiments when read in conjunction with the attached drawings.

Fig. 1 is a conceptual drawing of a form letter suitable for mass mailings.

Fig. 2 is a conceptual diagram for the variable text to be inserted into the form letter of Fig. 1.

Fig. 3 is a table of sample data for insertion into the form letter of Fig. 1 arranged as per the prior art.

Fig. 4 is a shell document prepared in accordance with the prior art to produce the form letter of Fig. 1.

Fig. 5 is a table containing similar data as found in the table of Fig. 3 constructed in accordance with the present invention.

Fig. 6 is a shell document prepared in accordance with the present invention to produce the form letter of Fig. 1.

Fig. 7 is a conceptual flowchart for operation of the present invention.

The preferred mode of the present invention is described as incorporated in the IBM Application System/400™. However, those of skill in the art will readily appreciate that the present invention may be implemented with other systems from the description provided herein.

Fig. 1 is a conceptual view of a form letter 10. Such form letters are typically used for mass mailings for advertising and similar purposes. Form letter 10 has a printed letterhead 12 having the name and address of the sender along with other optional information. Letterhead 12 may be embossed using standard prior art techniques.

Inside address 14 contains the name and address of the recipient of the letter. For most mass mailings, each copy of form letter 10 will have a different recipient and hence a different inside address 14. The information for inside address 14 may be built into a data file wherein each record contains the name and address of a different recipient. As such, this data file is simply a mailing list.

The introductory line contains the greeting "Dear" 16 which is common to all copies of form letter 10. Field 18 is wherein the name of the recipient is inserted. This is conceivably the first entry of each record of the mailing list data file.

Standard text 20 is also common to all copies of form letter 10. It may be a single word or two or as much as several pages. It is shown here schematically as a representation of its location.

Variable text 22 is different for different copies of form letter 10. In the most general case, variable text 22 for any copy of form letter 10 may consist of one or more modules of text which are arranged in a particular way to correspond to one or more variables associated with the prospective recipient of the letter. These variables may be unique (e.g., social security number) or may be relatively common (e.g., age or sex). The variables may be a direct portion of the mailing list (e.g., resident state)

or may be indirect (e.g., annual income). Variable text 22 may vary from a single word to multiple pages of text.

Standard text 24 is similar to standard text 20. It is the same for all copies of form letter 10. The closing, "Sincerely" 26, is common to all copies of form letter 10. It is in that regard the same as standard text 20 and standard text 24. Signature 28 may be unique to one or a class of copies of form letter 10.

Fig. 2 is an example of variable text prepared for insertion into form letter 10. In the instant example, form letter 10 is in response to requests for information regarding insurance coverage. The sender of form letter 10 has information concerning four basic types of insurance coverage (i.e., home, life, auto and medical). However, because insurance law varies from state to state, the relevant information concerning each type of insurance coverage can vary depending upon the state of residence of the recipient of the information. Therefore, the variable text portions are arranged according to Minnesota, MN 30; Wisconsin, WI 40; and Iowa, IA 50. For clarity only three states are shown.

Home 32 is the variable text which describes the home insurance coverage according to Minnesota law. Home 32 may contain a small amount of text or may be several pages in length. Similarly, home 42 describes the home insurance coverage according to Wisconsin law. Home 52 describes the home insurance coverage according to Iowa law.

Life 34 is that text which describes the life insurance coverage according to Minnesota law. Life 44 and life 54 describe the life insurance coverage under Wisconsin and Iowa laws, respectively. Similarly, auto 36, medical 38, auto 46, medical 48, auto 56 and medical 58 describe auto and medical insurance coverage under the laws of Minnesota, Wisconsin, and Iowa, respectively.

Fig. 3 is table 60 for arranging such data as is required to complete form letter 10 according to the prior art technique. Table 60 contains column 62, NAME; column 64, ADDRESS; column 66, STATE; column 68, HOME; column 70, LIFE; column 72, AUTO; and column 74, MEDICAL. Table 60 has a separate row or record for each recipient. Row 76 corresponds to recipient John Smith. The corresponding entry in column 64 (i.e., 123 Main...) is the street address of recipient John Smith. The corresponding entry in column 66 (i.e., MN) indicates Minnesota as John Smith's state of residence. Column 68 indicates that John Smith wants/needs information concerning home insurance coverage. Columns 70 and 72 show that John Smith is not to get information regarding life and auto insurance coverage. However, column 74 shows that John Smith should get information re-

garding medical insurance coverage.

Rows 78 and 80 provide the same data for prospective recipients Mary Jones and Bill Johnson, respectively. Additional rows 82 contain data regarding other prospective recipients. Such additional information is omitted for clarity.

Fig. 4 shows the form of shell document 100 created to produce the various copies of form letter 10, wherein shell document 100 is prepared in accordance with the prior art. Inside address 14 is prepared using the data field fixed document command found in IBM Application System/400™ Office Word Processor. Line 102, for example, is "&NAME". The "" indicates a document command. The "&" specifies data field. "NAME" is the variable. Line 102 says to go to column 62 (entitled NAME) of table 60 (see also Fig. 3) and enter the contents of one row of column 62 for each succeeding copy of form letter 10. Similarly, line 104 enters the address from column 64, and line 106 enters the state of residence from column 66.

Data field fixed document command 108 (i.e., \*&NAME) inserts the name in the greeting. Standard text 20, standard text 24, closing 26 and signature 28 are as previously described.

Variable text 22 is implemented as a pseudo-program which must be written by the operator. As can easily be seen from Fig. 4, it is variable text 22 which involves the major complexity of shell document 100. The pseudo-program is performed serially as with ordinary software.

The pseudo-program begins with fixed document command "begin conditional text" (i.e., \*BCT). This is a branch instruction. If the condition in the parenthesis is met, the next sequential step is executed. If the condition is not met, control is transferred to the next "end conditional text" (i.e., \*ECT) fixed document command. The only other fixed document command needed for variable text 22 is "include text" (i.e., \*INC). This command causes the text specified by the variable in the parenthesis to be inserted.

Line 112 determines whether the state of residence of the person named at line 102 is Minnesota. If no, control reverts to the next in line \*ECT which is found at line 122. If the state of residence is Minnesota, control sequences to line 114. Referring also to Fig. 3, it can be seen that the first copy of form letter 10 will be sent to John Smith (see row 76) who is a resident of Minnesota. Therefore, lines 114, 116, 118 and 120 will be executed for John Smith, but not Mary Jones or Bill Johnson.

Execution of line 114 determines whether column 68 contains "Y" showing that information regarding home insurance coverage is to be sent. If not, control reverts to the \*ECT at the end of line 114 and then immediately to line 116. For John

Smith, column 68 contains "Y". The next fixed document command \*INC (MN,TEXT,1) then goes to MN 30 and inserts the text of HOME 32 (see also Fig. 2). Control next proceeds to line 116.

The fixed document command of lines 116 and 118 determine whether text should be inserted regarding life and auto insurance coverage. For John Smith (i.e., row 76), no such text is required. However, line 120 will insert MEDICAL 38 because column 74, row 76 contains "Y".

The pseudo-program steps for each of the other states are represented by lines 124, 126, 128 and 130. The detail has been omitted for clarity. However, it can be easily seen that for four types of information, six pseudo-programming lines are needed for each state. For the three states of our example, this would be 18 total pseudo-programming lines. For fifty states, this would be 300 pseudo-programming lines.

It can further be seen from this example that the addition of another type of insurance (e.g., RENTER) would require an additional line in the pseudo-program for each state. Similarly, the addition of a new state will also necessitate large modification to the pseudo-program.

Fig. 5 shows table 60 restructured as table 140 in accordance with the present invention. Table 140 contains column 62, 64, and 66 which are identical to those columns as found in table 60. Columns 68, 70, 72 and 74 of table 60 are replaced with column 142, PAGES, of table 140. Notice that column 142 contains the same information as columns 68, 70, 72 and 74 wherein entry 144 corresponds with row 76, entry 146 corresponds with row 78, and entry 148 corresponds with row 80. Entry 144 means that the copy of form letter 10 sent to John Smith (i.e., row 76) should contain page 1 (i.e., information regarding home insurance coverage) and page 4 (i.e., information regarding medical insurance coverage). Similarly, entry 146 indicates information regarding all four types, and entry 148 indicates information regarding types 2 and 3 only.

Table 140 also contains additional column 143 entitled AGENT. This column points to the image of a signature for each agent within each state. Therefore, MN AGENT 143 represents the signature of the agent for Minnesota. Similarly, IA AGENT 145 and WI AGENT 147 represent the signatures of the agents for Iowa and Wisconsin, respectively.

Fig. 6 is a diagram of shell document 150 created in accordance with the present invention. All elements of Fig. 6 are as previously described except the pseudo-program which produces variable text 22 and the signature block 157. The pseudo-program has been replaced by a single variable document command (i.e., \*INCTXT). No conditional fixed document command (i.e., \*BCT) is

needed because it is assumed that some text will be added for each copy of form letter 10. Furthermore, the "INCTXT" variable document command may have variable fields.

In the instant example, line 152 indicates where the specified text will be inserted. The first field (i.e., variable field 154, &STATE) says that the text to be inserted is all within the state category (see Fig. 5) defined by column 66 of table 140 at the row of the prospective recipient. The value from column 66 is the name of the document that contains the standard paragraphs (see Fig. 2). Contrast this with line 114 of Fig. 4 in which the first parameter 113 of the "INC" fixed document command is hard-coded to "MN".

Referring again to Fig. 6, field 156 is hard-coded to "STDPARAS", which is the name of a folder that contains one document for each state. However, field 158 is specified by variable field &PAGES. This data field causes access to column 142 of table 140 for the row of the prospective recipient. In this way, each of the pieces of text to be added is specified by table 140, not by shell document 150. Addition of more states or more types of insurance coverage will not cause any change to shell document 150. Table 140 must change, of course, but modification to table 60 was required using the prior art technique as well.

The remaining change to shell document 150 according to the present invention is in the signature. Referring again to Fig. 4, the prior art technique was to supply signature 28 by actually signing each copy or by printing or stamping the signature. The signature block of form letter 150 is variable and is specified by table 140 (see Figs. 5 and 6).

Form letter 150 contains the variable document command 157, "INCIMG". This command causes a variable image (in this case a signature) to be specified by variable field 155 (&AGENT). In operation, table 140 column 141 is consulted according to the row of the specific copy being prepared, and the corresponding signature is inserted as specified by column 141.

Fig. 7 is a flowchart for software modification required to practice the present invention. The programming stream is entered at 200. Element 202 scans the next line of shell document 150 for a document command. These are signified by a leading asterisk (i.e., ""). If none is found, control returns to the previous control stream at 214.

If a document command is found, the fields are searched for a variable field at element 206. In the preferred embodiment, a variable field is indicated by an ampersand within parenthesis, such as line 152 of Fig. 6. Note that line 102 of Fig. 6 does not contain a variable field because the ampersand is not within parenthesis. If a variable field is found at

element 208, the document command is a variable document command, and element 210 accesses the data source to acquire the exact value and inserts it into the variable field. If element 208 does not find a variable field, the command is a fixed document command containing only hard-coded fields, and element 210 is skipped. Element 212 processes the document command.

## Claims

1. A method of creating a plurality of documents, comprising the steps of:
  - a. defining a shell document having common text and a variable document command, said variable document command having a variable field;
  - b. executing said variable document command;
  - c. merging into said shell document variable data as indicated by said-executing step to create one of said plurality of documents; and,
  - d. repeating said executing and said merging steps to create said plurality of documents.
2. A method of creating a plurality of documents according to claim 1 wherein said variable document command further comprises a constant field.
3. A method of creating a plurality of documents according to claim 1 wherein said variable field further comprises a first variable for specifying a table and a second variable for specifying a position within said table where variable data is located.
4. A method of creating a plurality of documents according to claim 1 wherein said variable document command further comprises an include text command.
5. A method of creating a plurality of documents according to claim 1 wherein said variable document command further comprises an include image command.
6. A method of creating a plurality of documents according to claim 1 wherein said shell document further comprises a fixed document command.
7. A method of composing a plurality of documents comprising the steps of:
  - a. defining a shell document having such text as is common to all of said plurality of documents and having a variable field for the insertion of variable text in each of said plurality of documents wherein said variable field contains a first variable specifying a table and a second variable specifying a position within said table whereby said variable text may be located;
  - b. drafting said variable text to be inserted;
  - c. building said table containing locations of

said variable text; and,

d. forming a plurality of copies of said shell document wherein said variable text is accessed by said locations from said table and each of said copies of said shell document contains variable text corresponding to said first and second variables. 5

8. A data processing system for composing a plurality of form documents having variable text comprising:

a. a shell document common to each of said plurality of form documents having a command for the insertion of said variable text wherein said command contains a first variable specifying a table and a second variable specifying a position within said table whereby said variable text may be located; 10 15

b. means for storing said variable text;

c. means responsively coupled to said shell document and said containing means for storing said table; and, 20

d. means responsively coupled to said shell document, said storing means, and said storing means for printing said plurality of form documents.

9. A data processing system according to claim 8 wherein said shell document further comprises an include image command. 25

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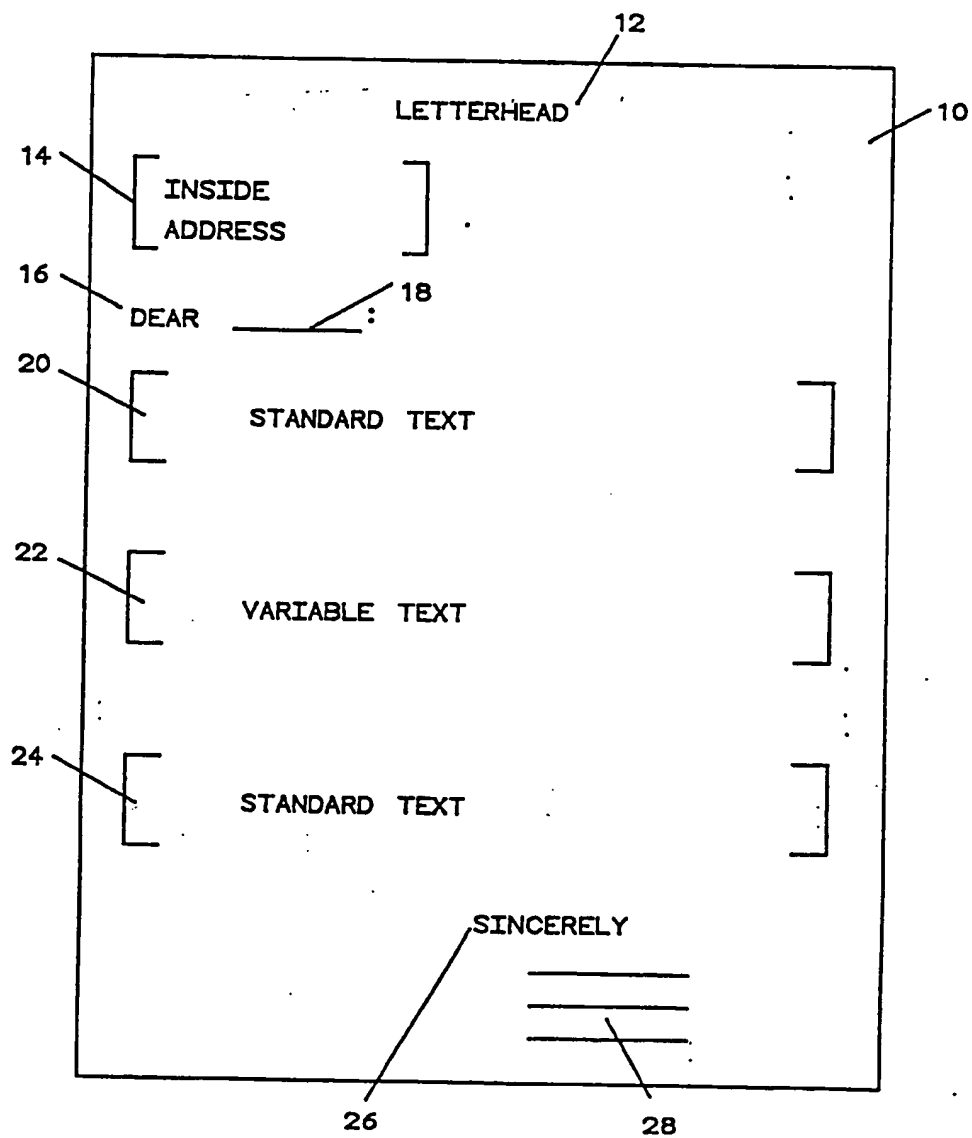


FIG. 1

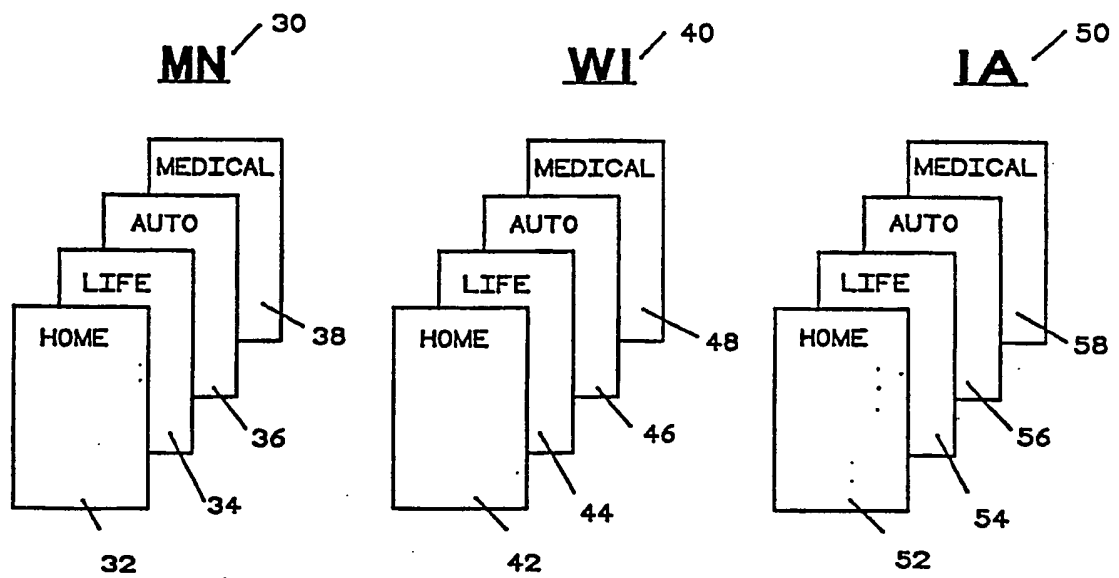


FIG. 2



	NAME <sup>62</sup>	ADDRESS <sup>64</sup>	STATE <sup>66</sup>	HOME <sup>68</sup>	LIFE <sup>70</sup>	AUTO <sup>72</sup>	MEDICAL <sup>74</sup>
76	JOHN SMITH	123 MAIN.....	MN	Y	N	N	Y
78	MARY JONES	456 CENTER....	IA	Y	Y	Y	Y
80	BILL JOHNSON	789 FIRST AVE....	WI	N	Y	Y	N
82	-	-	-	-	-	-	-
	-	-	-	-	-	-	-
	-	-	-	-	-	-	-
	-	-	-	-	-	-	-
	-	-	-	-	-	-	-
	-	-	-	-	-	-	-

**FIG. 3**

(PRIOR ART)

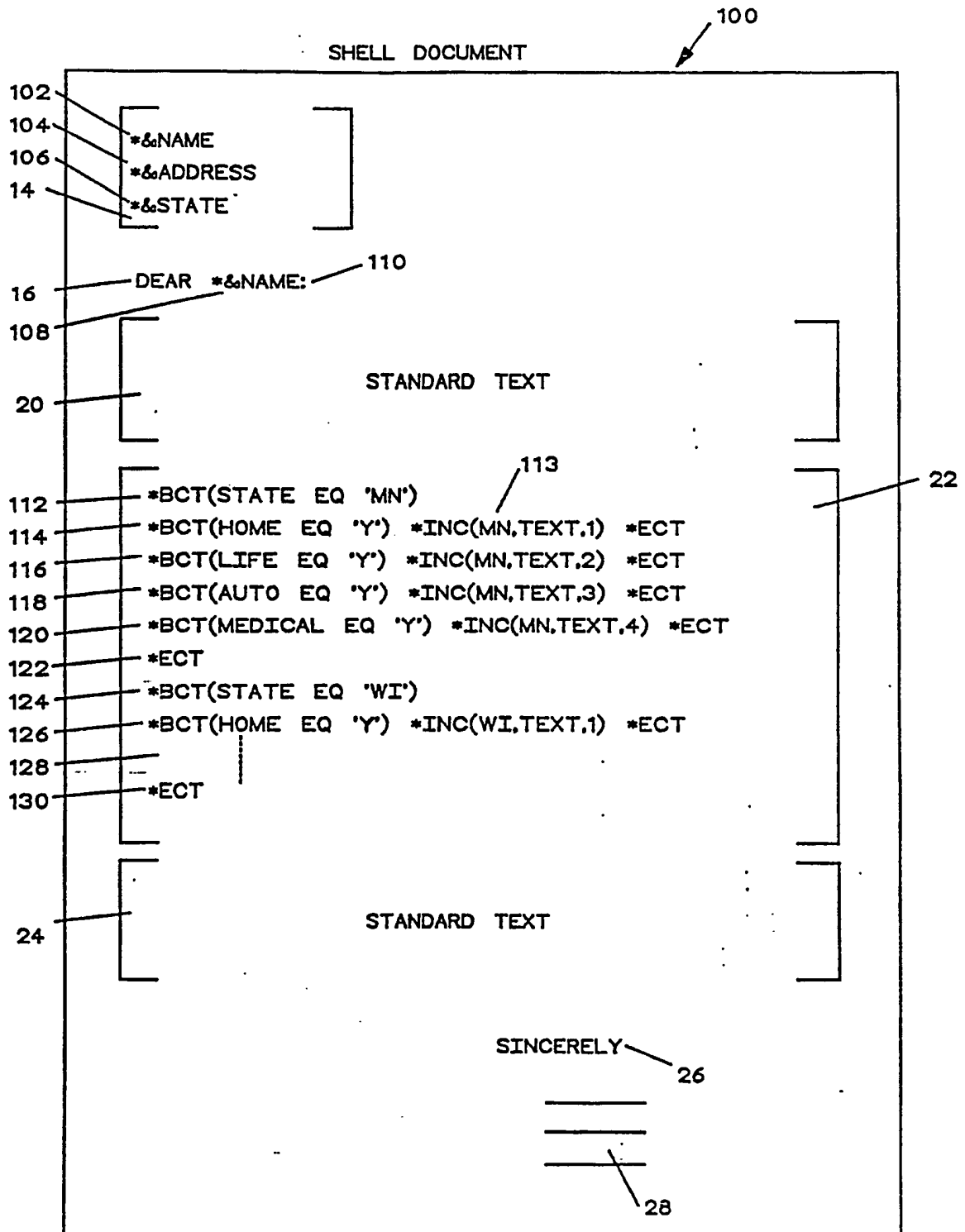


FIG. 4

(PRIOR ART)

	NAME	ADDRESS	STATE	PAGES	AGENT
76	JOHN SMITH	123 MAIN.....	MN	1.4	MN AGENT
78	MARY JONES	456 CENTER....	IA	1.2.3.4	IA AGENT
80	BILL JOHNSON	789 FIRST AVE....	WI	2.3	WI AGENT
82	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-

FIG. 5

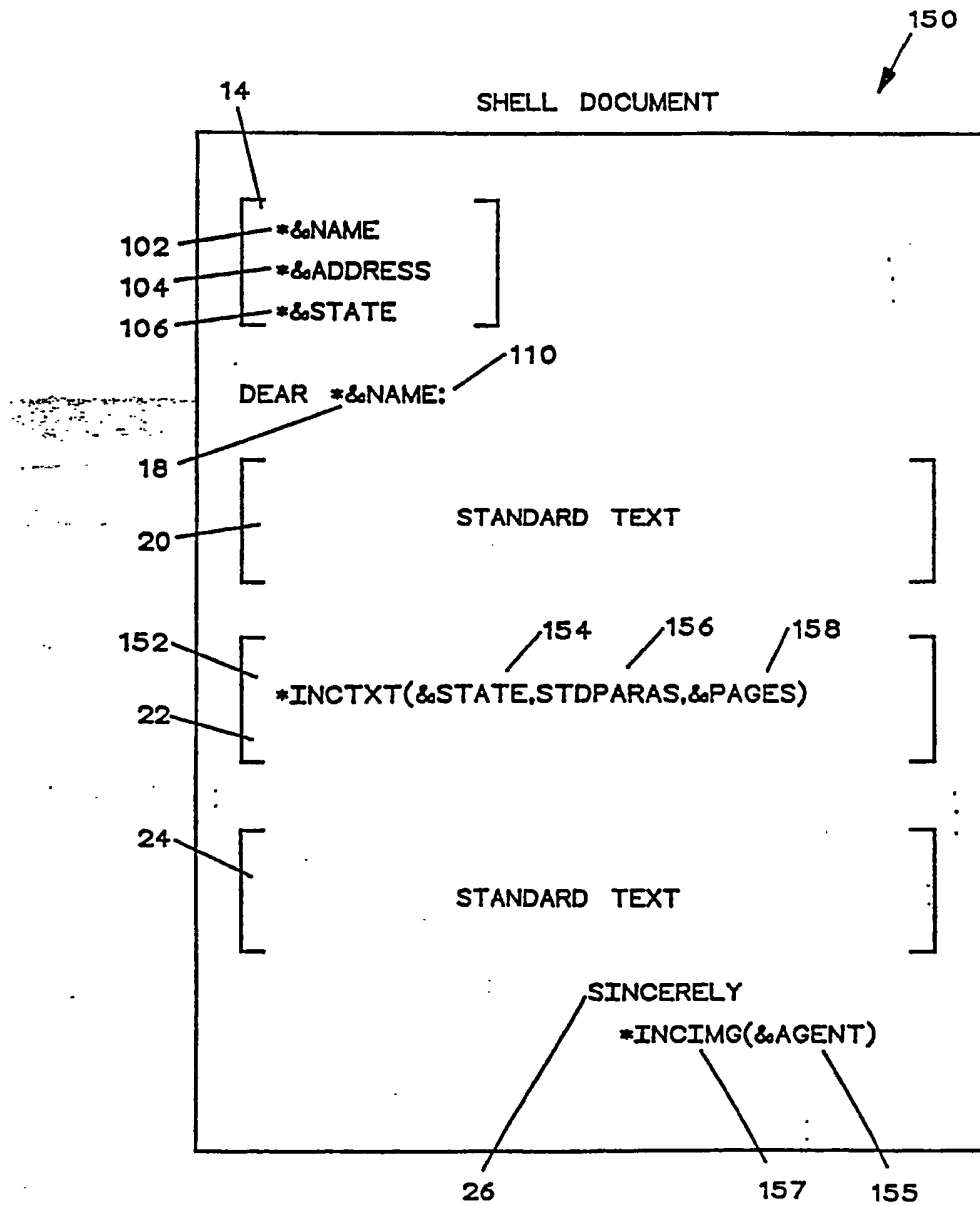


FIG. 6

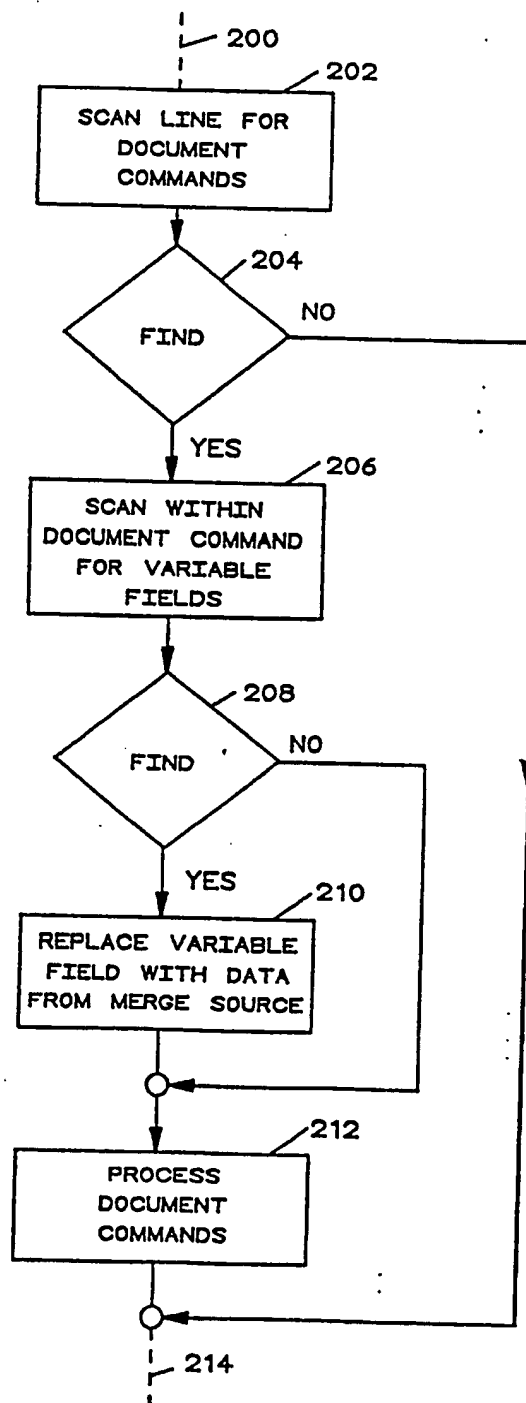


FIG. 7

(19)



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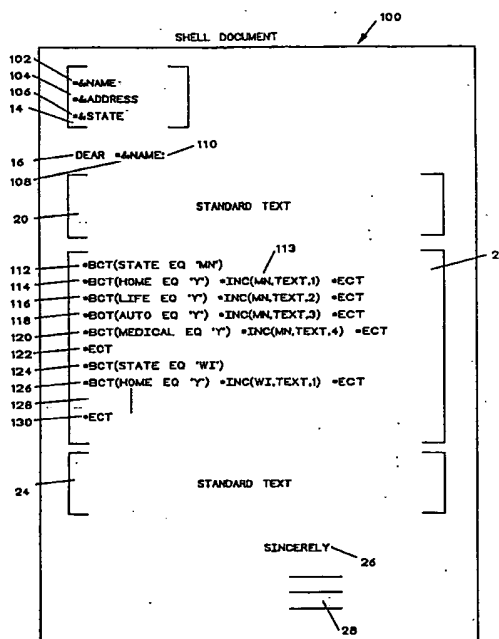
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(12)

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**Propriété Intellectuelle**  
**F-06610 La Gaude(FR)**(54) **Shell document with variable document commands.**

(57) An improved technique for inserting variable text or images into shell documents (150) to produce complex reports and form letters. This technique greatly simplifies the control structure used to insert the variable data and makes the maintenance and updating of shell documents much easier. To accomplish this, shell documents have common text (20, 24) and at least one variable document command (152). Variable document commands are permitted to have variable fields (154, 156, 158). In this way, variable text or images may be inserted based upon reference to variables stored in variable fields without the need to use conditional instructions in the shell document.

**FIG. 4**

(PRIOR ART)

**EP 0 394 168 A3**



European Patent  
Office

# EUROPEAN SEARCH REPORT

Application Number

EP 90 48 0043

DOCUMENTS CONSIDERED TO BE RELEVANT			
Category	Citation of document with indication, where appropriate, of relevant passages	Relevant to claim	CLASSIFICATION OF THE APPLICATION (Int. Cl.5)
X	EP-A-0 067 303 (IBM) * page 2, line 1 - line 34 * * page 19, line 22 - page 22, line 8 * ---	1-9	G06F15/20
D,X	IBM TECHNICAL DISCLOSURE BULLETIN. vol. 29, no. 6, November 1986, NEW YORK US pages 2387 - 2389 'Word Processor having Conditional Text Printing for Mass Mailings' * the whole document * ---	1-9	
X	EP-A-0 075 732 (IBM) * page 8, paragraph 2 -paragraph 4 * * page 10, last paragraph - page 11, paragraph 1 * ---	1	
D,A	IBM TECHNICAL DISCLOSURE BULLETIN. vol. 28, no. 12, May 1986, NEW YORK US pages 5642 - 5643 'Method to Merge Table Data using One-Cell Table Objects' * the whole document * ---	3,7,8	
D,A	US-A-4 454 576 (MCINROY ET AL.) * column 10, line 35 - column 11, line 36 * * column 11, line 62 - column 12, line 10 * -----	1-9	
The present search report has been drawn up for all claims			TECHNICAL FIELDS SEARCHED (Int. Cl.5)
			G06F
Place of search THE HAGUE		Date of completion of the search 21 OCTOBER 1992	Examiner POTTIEZ M.G.
CATEGORY OF CITED DOCUMENTS			
X : particularly relevant if taken alone Y : particularly relevant if combined with another document of the same category A : technological background O : non-written disclosure P : intermediate document		T : theory or principle underlying the invention E : earlier patent document, but published on, or after the filing date D : document cited in the application L : document cited for other reasons ..... @ : member of the same patent family, corresponding document	

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